

# Contact Kylee Today!

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#### Phelps Real Estate Group, LLC

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### You Have A Friend In Real Estate

Kylee Smith finds fun in what she chooses to do, whether hobby-farming, raising dogs and Sicilian donkeys, or hiking, biking, and gardening in Western Colorado. She brings that same energy to her work, believing that "looking for the right house should be fun—not stressful or a chore. I'll handle the stress, you have the fun!"

Her own life reflects this positive attitude. Rarely without a smile, Kylee loves people and it shows. Throughout her 30 year career in the elementary school teaching physical education classes, Kylee taught her students to practice healthy habits, to enjoy activity, and to get the best out of life by giving the most of themselves. In her retirement, Kylee follows her dream of being a real estate professional.

## A Little History On Kylee

Kylee grew up in Lawrence, Kansas, and is still an avid Jayhawk fan. She attended the University of Kansas, earning her BA in 1968. She graduated from Adams State College in Alamosa, Colorado, in 1990 with an MA.

Family and friends play an important part in Kylee's life. Husband Mike and Kylee love spending time at their full-time hobby farm. Her sons Michael and Scott both employ joy and creativity in their chosen careers. Many of Kylee's friends share her outdoor pursuits which include marathon running and skiing.

## Relocation

The real estate cliché "Location–Location" does not drive Kylee in her new career. She gets to know her clients, their backgrounds, physical needs, and, most importantly, their dreams. "I need to understand the criteria—price range, architecture, lot size, distance from amenities—of their dreams." Then Kylee takes action and energizes her personal resources, time, effort, and concentration, to find a good match.

Kylee knows the territory, too. She's been living in Montrose since 1980, and is familiar with what it offers, from views, to challenging terrain, to retirement ranches. Kylee believes that clients can achieve their individual real estate goals, whether buying or selling. Her active participation in the Western Slope lifestyle gives her the experience and expertise to give clients the information they need to make the best decisions that will enable them to chase the stars and catch their dreams.